



# ELECTRI International

## ELECTRI Research Update: Rework



# Understanding, Identifying and Measuring Rework

Presenters:

Steve Killius

Dan Shea

Hala Nassereddine, Ph.D.

# Format of Council Room Sessions

We encourage you to ask questions and share your own experiences.

If you have questions, go to the reactions button at the bottom of the screen in Zoom and raise your hand or type questions directly into the chat box.

Stay on mute until your name is called after you raise your hand.





# **ELECTRI**

## **Understanding, Identifying and Measuring Rework**



# The Team

## Task Force

**Steve Killius (Co-Chair)**

Legrand

**Greg Padalecki (Co-Chair)**

Alterman Inc.

**Dan Shea**

Shea Electric and  
Communications, LLC

**Richard Pieper**

Pieper Electric

**Mike Holmes**

Holmes Electric Co.

**Aaron Gregory**

Taft Electric Company

## ELECTRI

**Josh Bone**

**Amanda Harbison**

**Laura Holmes**

## Researcher

**Hala Nassereddine, Ph.D.**

NCM Consulting LLC



Build an accountable team  
with shared destiny

Measure what matters

Rework



# What is Rework?



Unpaid rework refers to:

- activities in the field (including prefabrication) that have to be done more than once, or
- activities that remove work previously installed as part of the project,
- where no change order has been issued and
- no change of scope has been identified by the Owner.



## Let's break it down

Imagine your company generates **\$20M** in revenue:

-  50% Labor = \$10M
-  50% Materials = \$10M

If only 1% of your labor is lost to rework

Then

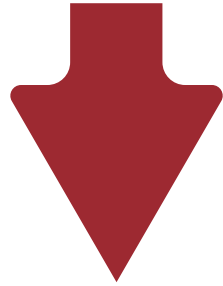
**\$100K of bottom-line profit is gone... year after year...**



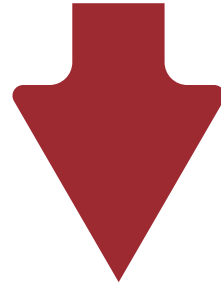


# The Hidden Costs of Rework

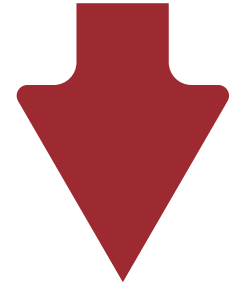
Morale



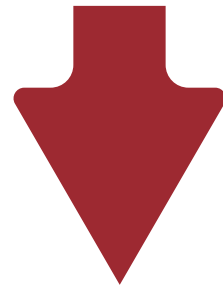
Time



Quality



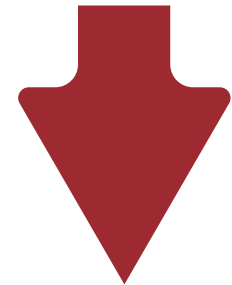
Reputation



Internal  
Tension



Client  
Relations





# Why this project?

Rework is disrespectful and demoralizing to all our people!

Rework is abnormal work!

Rework has different root causes leading to different problems

Not talking about or documenting rework doesn't make it invisible – it makes it a **repeat offender**!

Rework = Erosion of your bottom-line year after year!

**Rework  
Is a  
Reality.**

**Manage  
It.**

**Don't  
Ignore it!**



[adobe stock]



**Take Action and...**

**Get a GRIP on  
Rework!**



# This ELECTRI Project

Create a playbook for electrical contractors that will help you:

1. Understand rework culture.
2. Identify and understand problems causing rework.
3. Turn mistakes into learning opportunities.
4. Strategically reduce rework.

**Introducing 🔥 GRIP 🔥**  
**Your Guided Rework Improvement Package!**



# GRIP

## GRIP

# Guided Rework Improvement Package





# The COMBAT Strategy

1. **C**heck Your Company's Rework Culture.

2. **O**utline a Problem-Solving Framework.

3. **M**easure Rework Systematically.

4. **B**uild the Right Strategic Pilot Project.

5. **A**ssess Outcomes.

6. **T**each the Approach to Others.

Build the  
System

Apply and  
Refine the  
System



# Check your Company's Rework Culture

1. Check

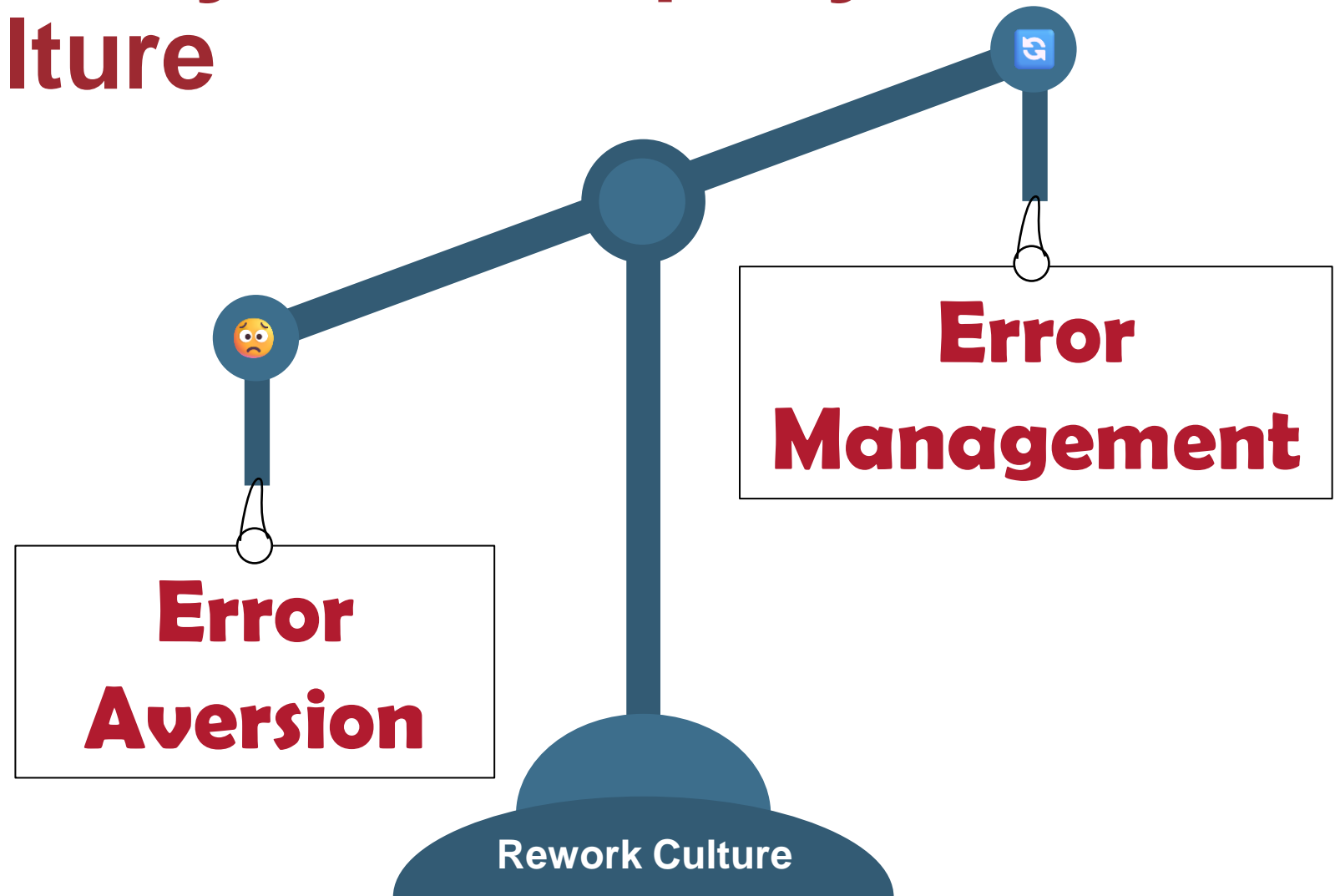
2. Outline

3. Measure

4. Build

5. Assess

6. Teach







# Check your Company's Rework Culture

1. Check

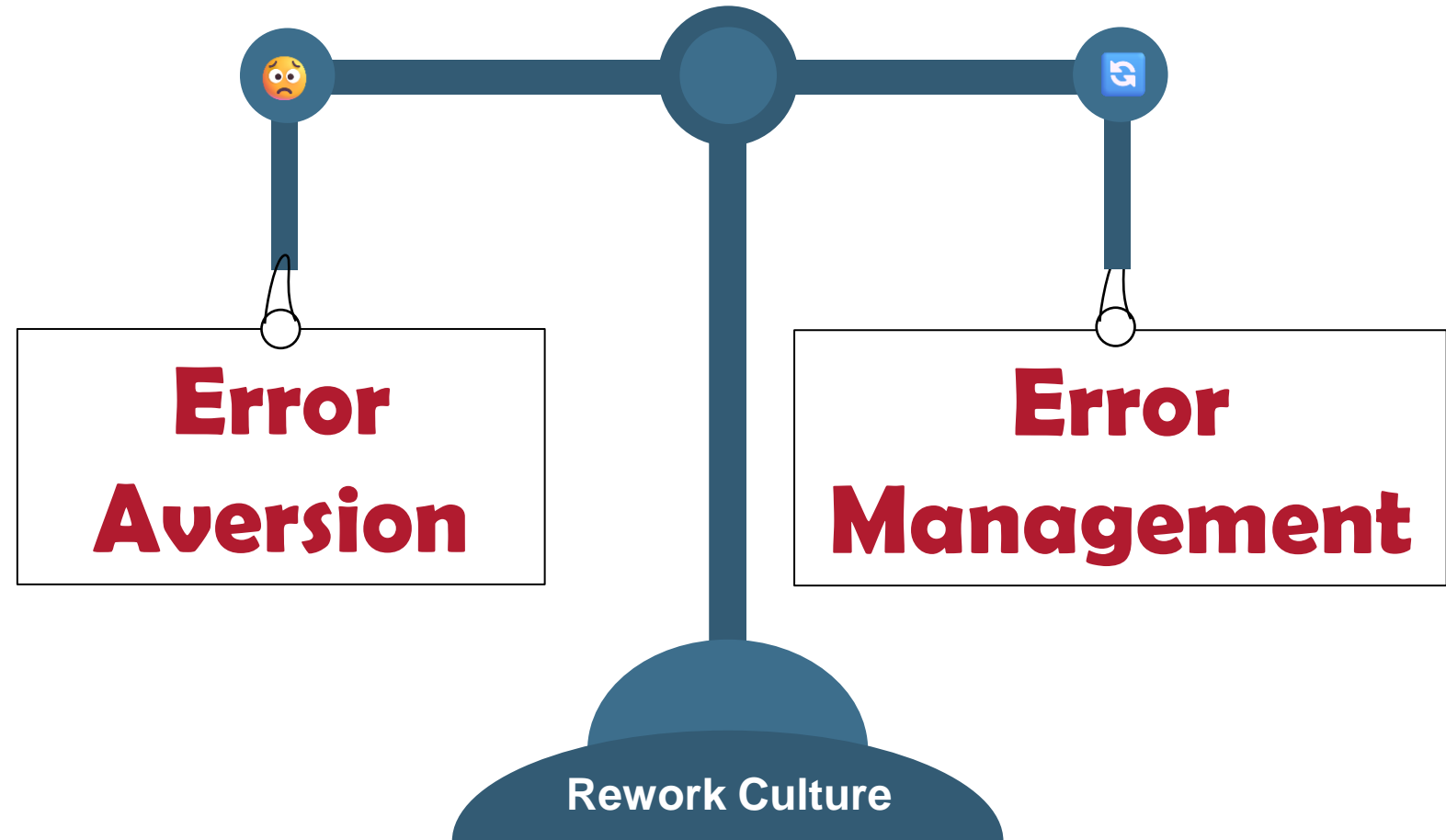
2. Outline

3. Measure

4. Build

5. Assess

6. Teach





# Check your Company's Rework Culture

## 1. Check

Measure rework culture:

- Perception regarding 17 statements that describe error management culture
- Perception regarding 11 statements that describe error aversion culture

## 2. Outline

## 3. Measure

## 4. Build

## 5. Assess

## 6. Teach



# Check your Company's Rework Culture

## 1. Check

## 2. Outline

## 3. Measure

## 4. Build

## 5. Assess

## 6. Teach

- Respondents recognize mistakes as valuable for learning and growth.
- There is strong perseverance toward goals despite mistakes.
- The culture supports seeking advice when errors occur.
- Respondents acknowledge the importance of being open about errors and seeking help from others.
- Respondents disagree with the idea that admitting to errors is asking for trouble.
- **There is room for improvement in developing a structured organizational system to learn from errors collectively, analyze mistakes thoroughly, and prevent future mistakes.**



# Outline a Problem-Solving Framework

1. Check

**2. Outline**

3. Measure

4. Build

5. Assess

6. Teach

*Rework = Abnormal Work = Problems = Opportunity for Problem Solving*

**Therefore**

There is a need for a  
structured problem-solving framework  
at all levels!

- Prefab
- Estimation
- Procurement
- PM
- VDC
- Field Leader
- Workforce
- And many more



# Outline a Problem-Solving Framework

1. Check

**2. Outline**

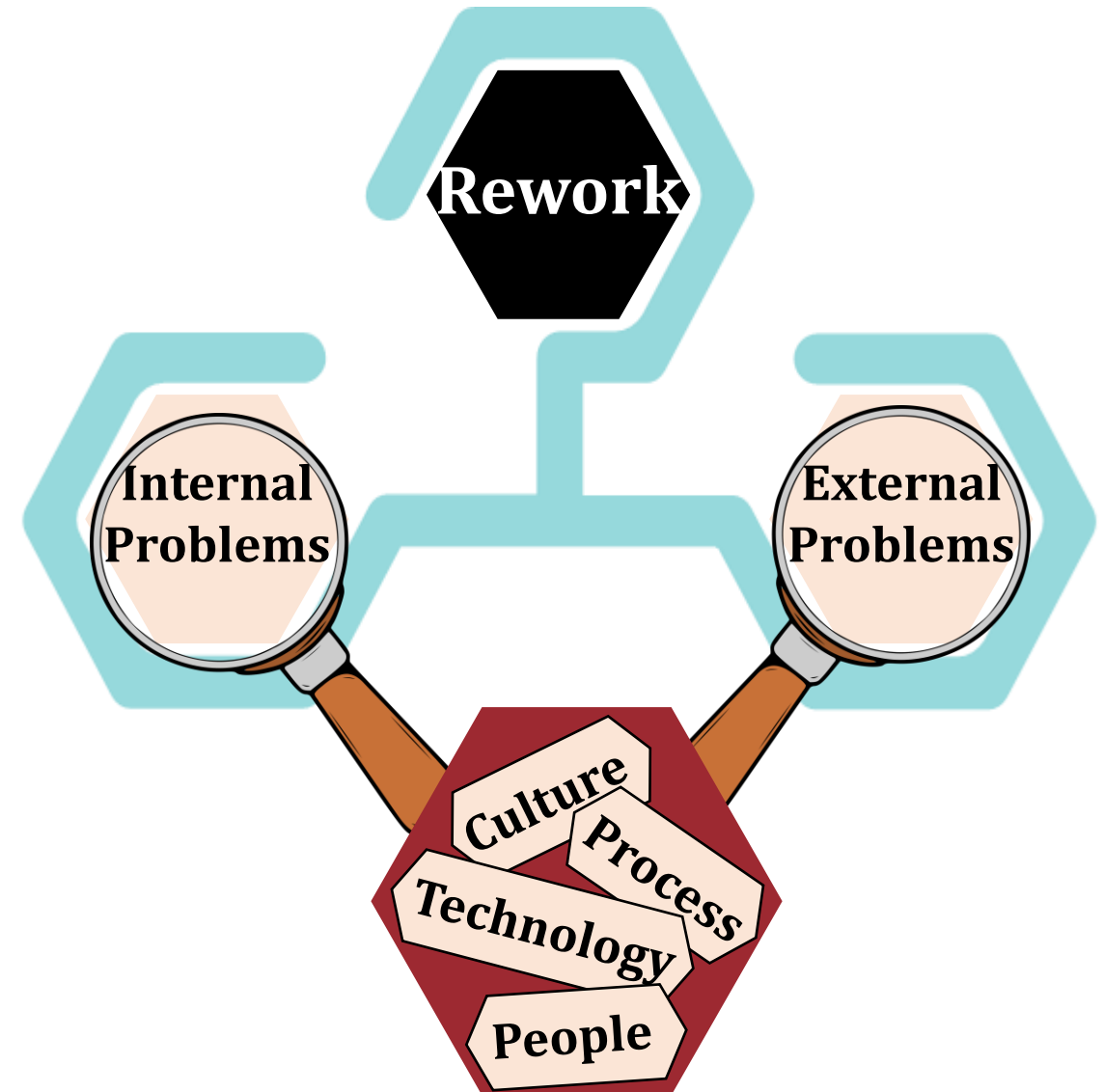
3. Measure

4. Build

5. Assess

6. Teach

**100+**  
Problems  
collected from





# Outline a Problem-Solving Framework

1. Check

2. Outline

3. Measure

4. Build

5. Assess

6. Teach

## Rework Troubleshooting Form Template

Section	Details
Project Name	Add Project Name
Recorder Name	Add Name
Date Reported	Add Date
Problem Category	Develop a prepopulated list of Problem Categories
Problem Sub-category	Develop a prepopulated list of Problem Sub-Categories to be more specific
Problem Description	Provide a description of the problem
Problem Impact	Assess the impact of the problem [low, medium, high]
Where in the project?	Specify where in the project the rework event occurred (office, field, prefab, procurement, planning, kickoff, etc.)
When in the project?	Specify when in the project the rework event occurred
Who was involved?	Specify who was involved and impacted by the rework event
Root Cause	Use 5 Whys to get to the root cause. Don't guess. Use Facts.
Countermeasure (Y/N)	Yes/No
Countermeasure Action	If yes, indicate what the countermeasure was
Countermeasure Type	If yes, indicate if the countermeasure was Temporary or Permanent
Countermeasure Success	If yes, indicate if the countermeasure was successful

\*Based on the 8-Step Problem Solving Framework.



# Measure Rework Systematically

1. Check

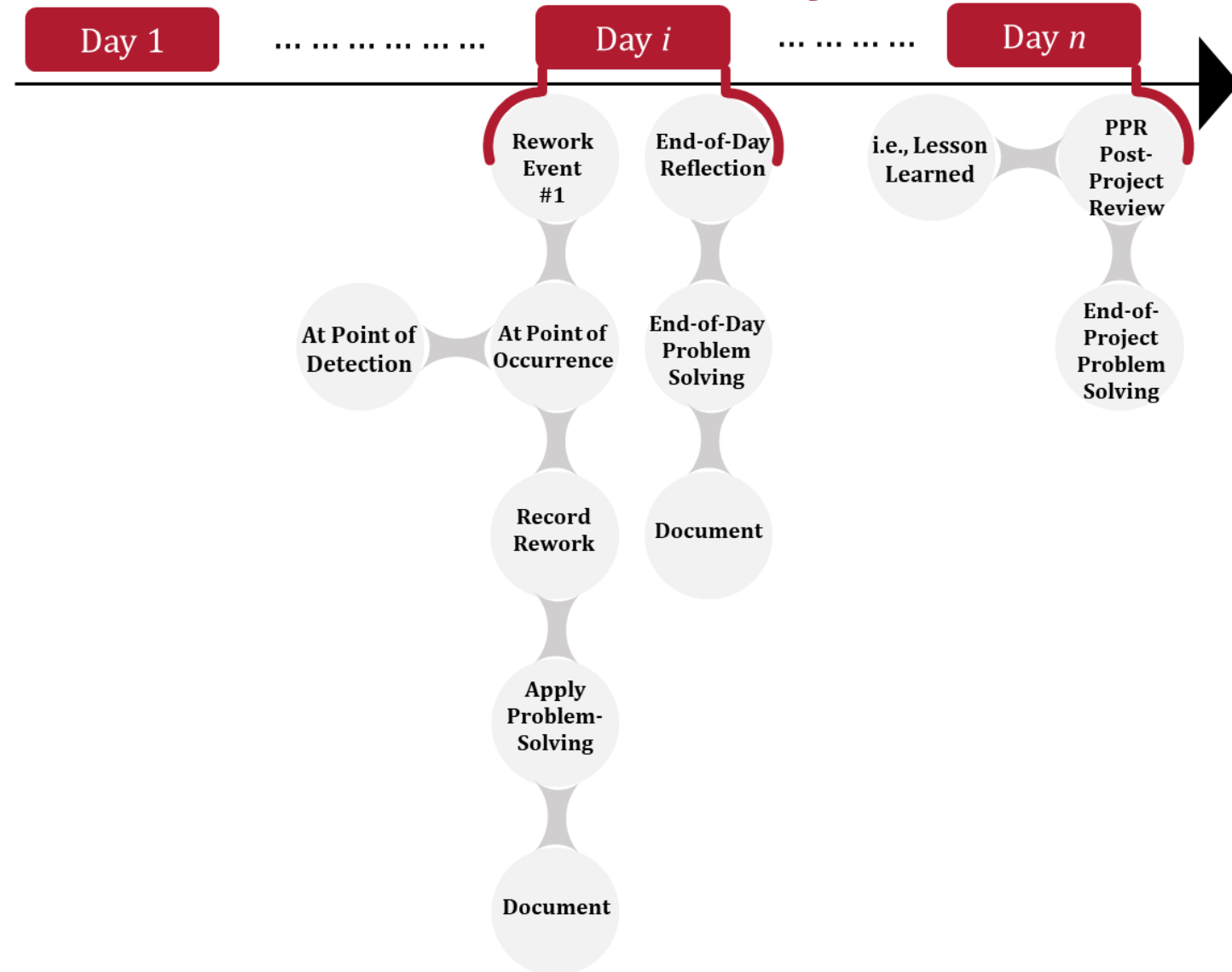
2. Outline

**3. Measure**

4. Build

5. Assess

6. Teach





# Measure Rework Systematically

1. Check

2. Outline

3. Measure

4. Build

5. Assess

6. Teach

Job Coding Worksheet

Low Voltage		Electrical	
Suffix	Scopes of Work	Suffix	Scope of Work
VD	Voice/Data/Coax/Fiber	E	Electrical
FA	Fire Alarm		
NC	Nurse Call		<b>Disciplines within Scope</b>
CAM	Cameras	01	Layout/Preplan/AsBuilds/Submittals/O&M
GE	GE - Medical & Telemetry	02	Demo
BA	Building Automation	03	Material Handle/Cleaning
AC	Access Control	04	Temporary
BI	Burglar/Intrusion	05	
		06	Feeder Conduit
		07	Feeder Wire
		08	Feeder Cable
	<b>Disciplines within Scope</b>	09	
01	Layout/Preplan/AsBuilds/Submittals/O&M	10	Branch Conduit
02	Demo	11	Branch Wire
03	Material Handle/Cleaning	12	Branch Cable
04	Rough In	13	
05	Cable Tray/Basket	14	Light Fixtures
06	J-Hooks/Sleeves/Fire Stopping	15	Devices and Plates
07	MDF/IDF work - building the room	16	Prewired Assemblies
08	Pull Wire/Stuff Wire/Sort Wire	17	Equipment Connections & Disconnects
09	Terminate/Label	18	Subpanels & Transformers
10	Test/Commission/Troubleshoot	19	
RW	REWORK	20	Generators & Transfer Switches
		21	Service Equipment & Switchboards
		22	Test/Commission/Troubleshoot
		RW	REWORK

When posting time - the job number is entered first, followed by the Scope Suffix and finally the Discipline Suffix (example - 3600-VD-02 would be job 3600 working on voice

**REWORK DEFINITION:** Activities in the field (including prebabrication) that have to be done more than once in the field, or activities which remove work previously installed as part of the project regardless of source, where no change order has been issued and no change in scope has been issued

When posting time with rework - the job number is entered first, followed by the Scope Suffix and finally the Discipline Suffix (example: 3600-VD-RW would be job 3600 work on voice & data rework)





# Measure Rework Systematically

1. Check

2. Outline

**3. Measure**

4. Build

5. Assess

6. Teach

## Post Project Review “PPR” Process

1. Determine the team members who will attend the PPR meeting. One apprentice who was involved on the project must attend the meeting.
2. Schedule a date and location to hold the PPR meeting. This needs to happen within 30 days after the project is finished.
3. Team members should review the PPR outline and make notes for discussion prior to the PPR meeting.
4. One person shall be declared the “note taker” for the meeting. This person will note the important takeaways to be shared after the meeting.
5. The PPR meeting shall follow the PPR outline. Remember the purpose of the PPR is to have meaningful conversation, but to also follow the outline and stay on track.
6. After the meeting is completed, the “note taker” shall type up the notes and send out to the group who attended the PPR. This will ensure the notes are accurate. These must be sent out within two business days after the meeting.
7. Once the notes have been reviewed the PPR group, the notes shall be emailed out company wide.
8. One apprentice who attended the PPR shall share the notes at the next company meeting.
9. The PPR notes shall be placed in the job file on the server.



# Build the Right Strategic Pilot Project

1. Check

2. Outline

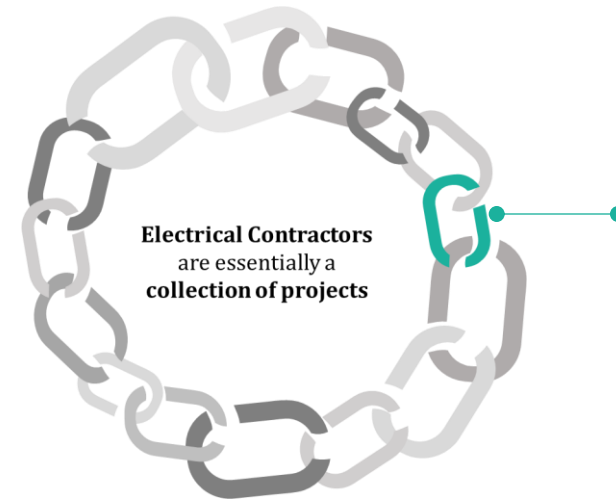
3. Measure

**4. Build**

5. Assess

6. Teach

- Engage a Committed Field Leader
- Select the Right Project
- Apply the System and Measure Rework
- Secure Leadership Support
- Be Patient and Focused



**Build the right strategic pilot project!**



# Assess Outcomes

1. Check

2. Outline

3. Measure

4. Build

**5. Assess**

6. Teach

- Evaluate the results
- Evaluate the system





# Teach the Approach to Others

1. Check

2. Outline

3. Measure

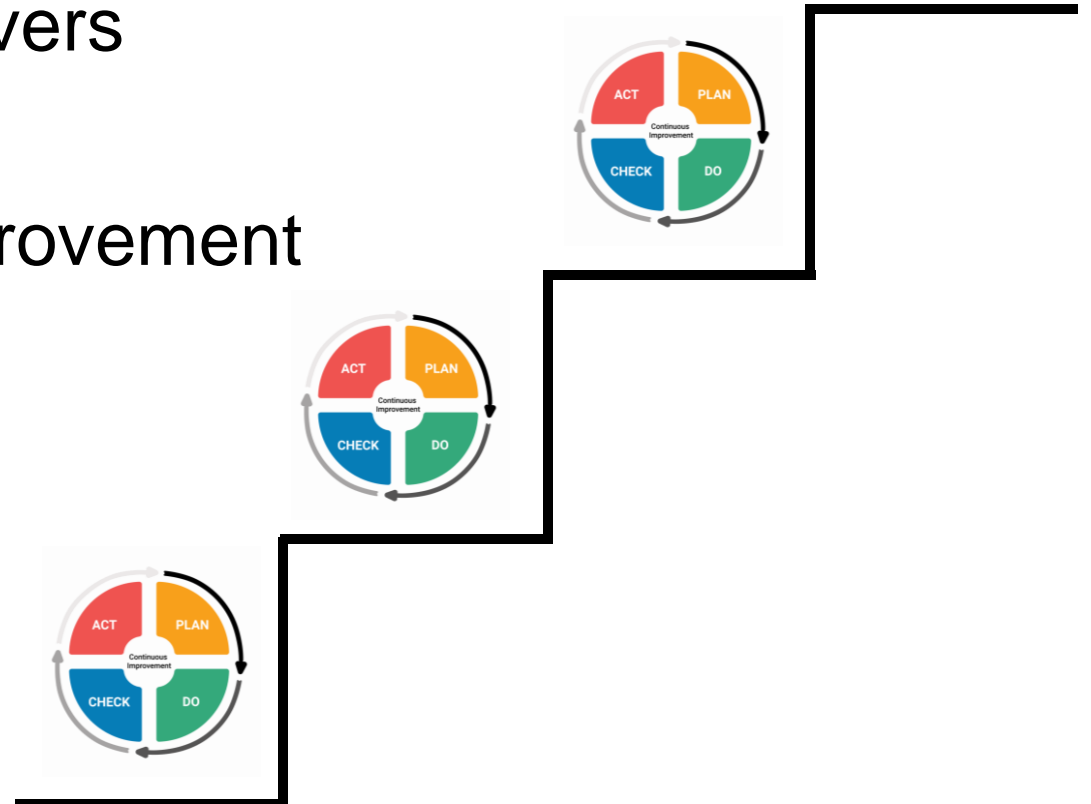
4. Build

5. Assess

**6. Teach**

- Change does not happen unless you standardize
- Empower problem-solvers
- Foster continuous improvement

**More Success!**





# GRIP

## GRIP

# Guided Rework Improvement Package





# Rework Culture P.A.T.H.

P.A.T.H.

Kickoff Meeting

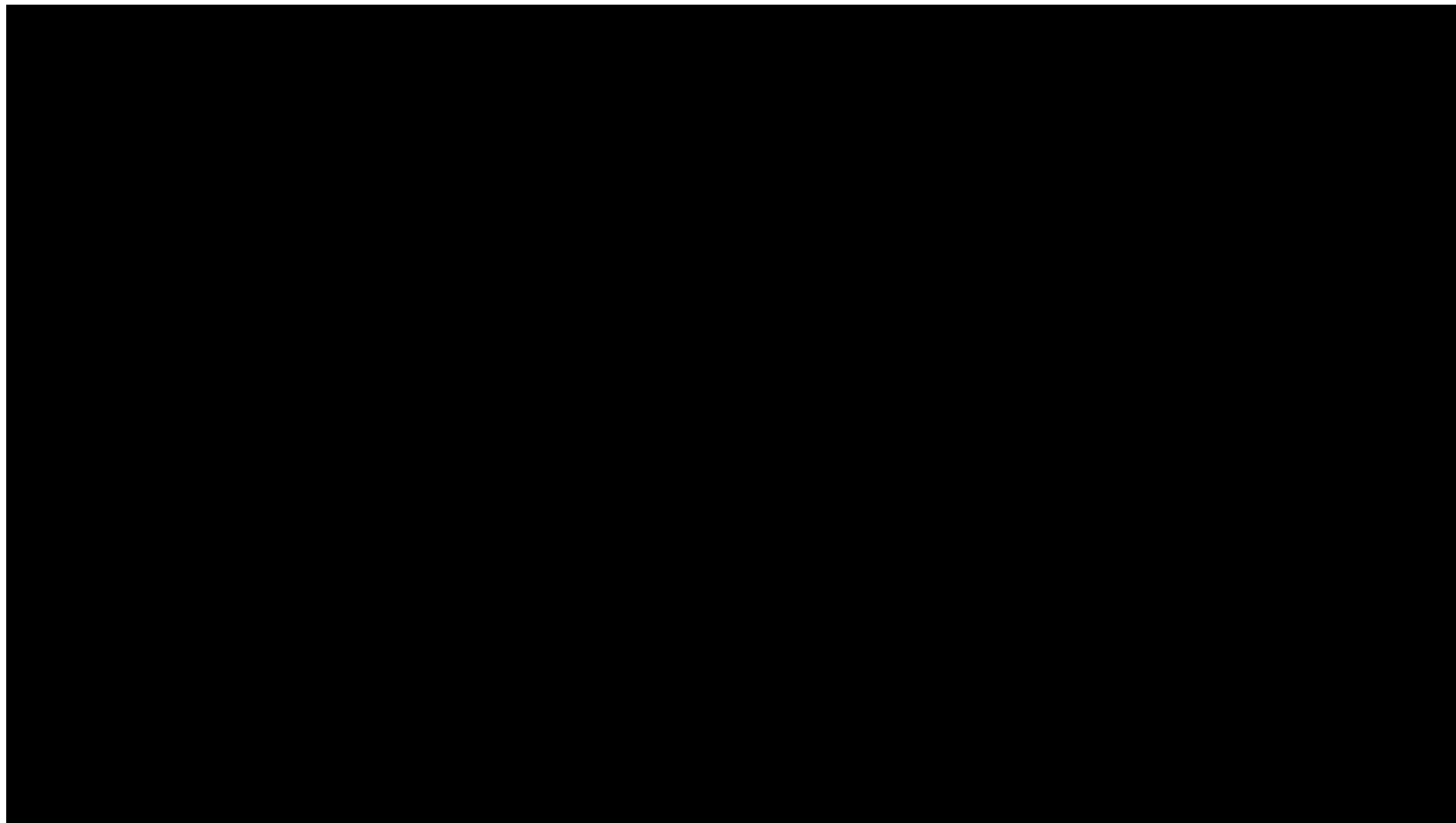
Field Leader

Rework Form

- Rework Culture Perception Assessment Tool of Habits
- Rework Culture P.A.T.H. is an excel tool to:
  - Continuously assess your culture.
  - Identify recurring behaviors and attitudes that contribute to rework.
  - Focus on improving processes by changing habits that lead to inefficiency.



# P.A.T.H. Promotional Video





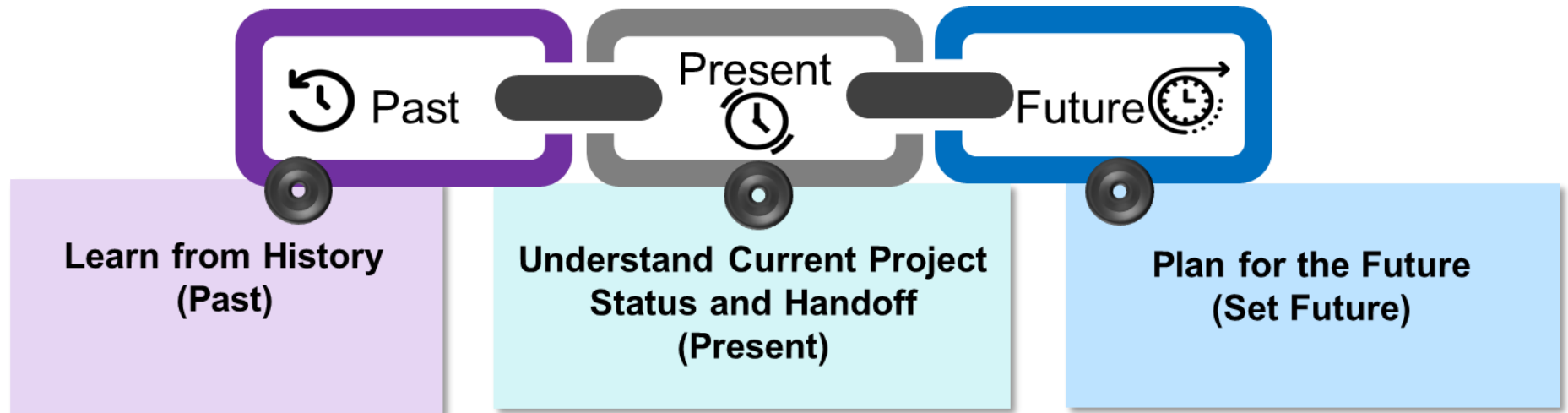
# Kickoff Meeting – Rework Considerations

P.A.T.H.

**Kickoff  
Meeting**

Field Leader

Rework Form



[See Template](#)





# Kickoff Meeting – Rework Considerations

## DRAFT Kickoff Meeting – Rework Considerations

P.A.T.H.

**Kickoff  
Meeting**

Field Leader

Rework Form

### Project Team

#### Internal Team

☐ Ensure all necessary stakeholders are present.

Position	Name	Kickoff Attendance	Kickoff Attendance Status
Project Manager		Mandatory	
Field Leader		Mandatory	
Prefab Director		Mandatory	
Design Team			
Estimator		Mandatory	
VDC Manager		Mandatory	
Purchasing Agent		Mandatory	
Accounting Representative		Mandatory	
Executive		Mandatory	
<u>List</u> other internal team members			

#### External Team

Position	Name	Aware of any special requirements?	Special Requirements Notes
Owner			
Architect/Engineer			
General Contractor			
Other Specialty Contractors			
Electrical Subcontractors			
Vendors/Suppliers			
List other external stakeholders			



# Field Leader Checklist

P.A.T.H.

Kickoff Meeting

**Field Leader**

Rework Form

- Effective leadership in the field requires not only managing tasks but also anticipating and preventing potential issues.
- This checklist outlines practical actions that field leaders can implement to manage rework.

[See Template](#)



# Field Leader Checklist

P.A.T.H.

Kickoff Meeting

**Field Leader**

Rework Form

## Rework Field Leader Checklist to Drive Continuous Improvement

### Field and PM

- ☐ Always confirm change orders with the electrical project manager before proceeding.
- ☐ Report and discuss mistakes with the project manager immediately—no skipping lessons learned.

### Field and Prefab Relationship

- ☐ Ensure clear, consistent communication between Prefab teams and field.
- ☐ Don't assume Prefab designers know field requirements – communicate specific needs.
- ☐ Maintain clear coordination between project managers, field, and prefab teams on equipment specs and installations.
- ☐ Verify Prefab designs align with field conditions before installation begins.
- ☐ Provide specific instructions for Prefab material handling (loading, delivery, etc.).
- ☐ Verify all Prefab components upon arrival – don't assume they're correct.

### Field and VDC

- ☐ Regularly update VDC teams on any field changes – don't assume they know.

### On the Jobsite

#### Leadership

#### Internal

- ☐ Take time to get to know your crew better through informal discussions. Understand your crew members better. Learn about their past experience, strengths, areas for improvement,



# Rework Form

- The Rework Troubleshooting Form is designed based on the 8-step problem-solving approach and provides a standardized form to identify, document, and solve rework events when they occur.

P.A.T.H.

Kickoff Meeting

Field Leader

**Rework Form**

[See Template](#)



# Rework Form

P.A.T.H.

Kickoff Meeting

Field Leader

Rework Form

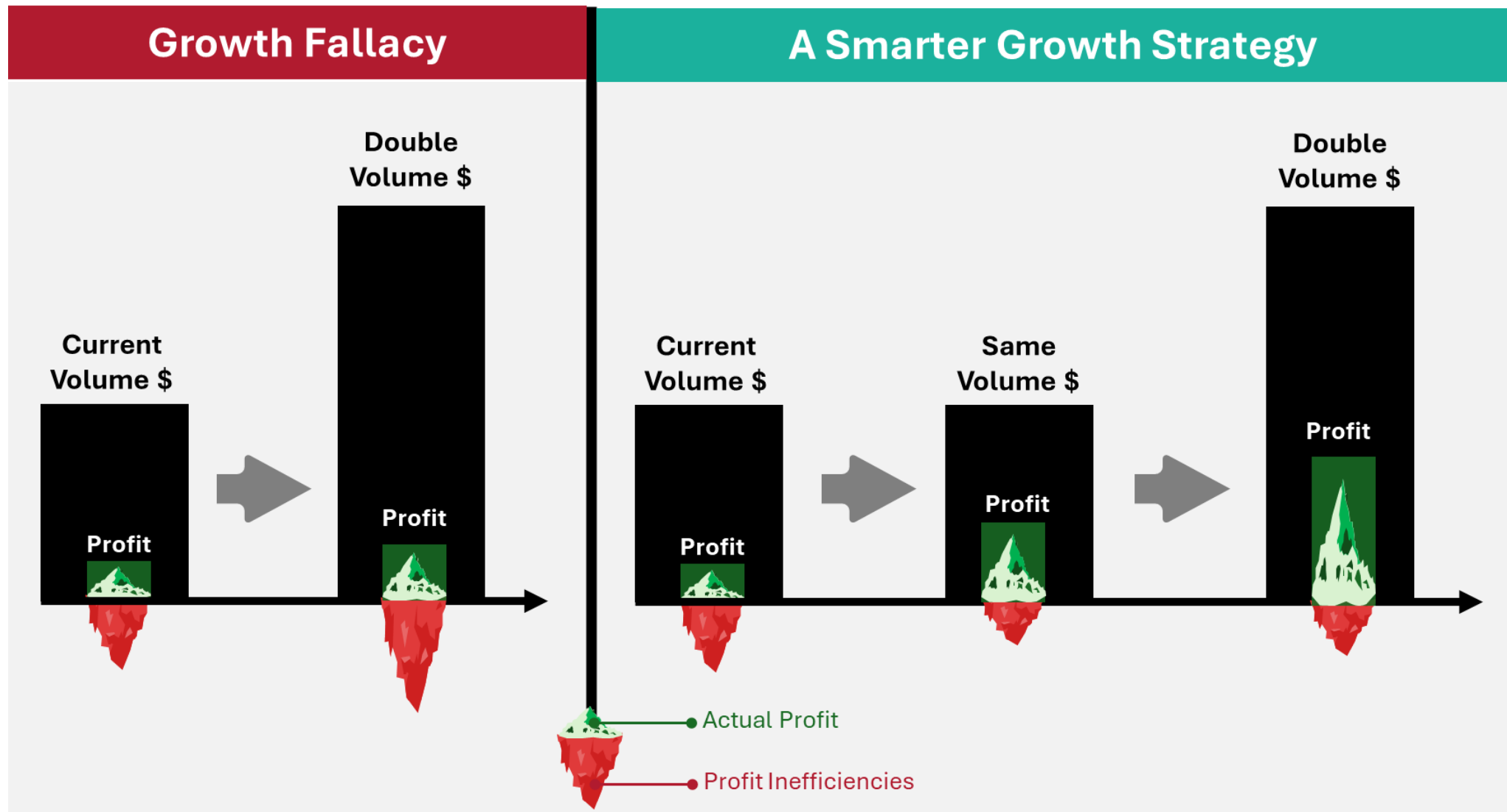
## Rework Troubleshooting Form Template

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*\*Based on the 8-Step Problem Solving Framework.*



# Your ROI Starts Here!





Get your reading glasses!





# Final Report

## Understanding, Identifying and Measuring Rework





# Feedback

I read the executive summary and am very impressed.

This is some great stuff!

I found the Field Leader Checklist to be particularly helpful in providing guidance for new superintendents

The Learn from the Past section is something I plan to incorporate moving forward. Not sure why we haven't been doing that all along! And the idea of discussing/implementing a rework reporting system is new for us.



# ***Feedback***

**If you are interested, please email  
Hala Nassereddine  
at  
[hala.m.nassereddine@gmail.com](mailto:hala.m.nassereddine@gmail.com)**



# Q&A

THANK YOU!